

# WELCOME TO EVATEC KOREA 안녕하세요?

Evatec's local organization in Korea has come a long way since its foundation in 2004. CEO Jason Park explains how it has developed over the last 15 years and how only the best will do for Evatec customers in Korea.



### Growing from a small beginning

We knew that Evatec customers in Korea needed a local organization right from the start in 2004. At that time we were just 4 people offering sales and service support but as Evatec's business grew we did too, and today we are a local team of 23 supporting around 150 Evatec tools in the market.

### Providing the best local support

Of course providing the best local support needs enough people to react quickly when our customers need it, but it also needs people with experience too. I am proud that our sales & service personnel can offer close to 250 man years of combined experience specifically in thin film technology. Our customers rely on that to help them solve problems more quickly or train their new staff. Mainstream semiconductor manufacturers in the memory and foundry chip business quite rightly demand know-how and 24/7 support from their key suppliers and the Evatec Korea team is ready.

### Offering more than traditional sales & service

Our customers are increasingly looking to us to provide a "total solution" when they choose our equipment regardless of application. On one hand, that means working with them regularly, optimizing equipment uptime and output in the fab through Continuous Improvement Programmes (CIPs). On the other hand, that also means supporting their process development locally too. We already have a training scheme within Evatec Korea to develop application engineers to do just that. Our goal is that many of our local engineers will eventually have the same level of expertise as Evatec application engineers at our headquarters in Switzerland. Adding value in this way helps our customers drive down their production costs or reach new levels of process performance. It also brings Evatec new business opportunities so it is a "win-win" for both of us!

### Pushing the boundaries

Keeping the market lead means pushing boundaries too, and Korean manufacturers are always innovating in their approach to manufacturing to stay ahead of the competition. Evatec has built a reputation as an innovative supplier, open to new ideas and willing to work together with customers to engineer improved manufacturing solutions. From the introduction of new fully automated evaporation and high performance sputter technologies in the LED industry to the successful introduction of Fan-out panel level processing technology in Advanced Packaging, for high volume manufacturing, our team has loved being at the vanguard of introducing new Evatec tools in Korea.



## Did you know?



### BAK 1401 for digital scintillator production

Solving the challenge: Evaporation technology can be successfully implemented for very thick layers too and the Evatec Korea team was instrumental in the successful launch of this technology to market. Co-deposition of ultra thick layers close to 500 microns on large area panels for this application calls for outstanding source and process control to achieve the required management of composition, uniformity and substrate temperature management during long times of 10 hours or more.

### Facts about Korea

#### 안녕하세요?

This is a typical Korean greeting and is translated as "How are you doing?"

#### The Flag

1. The flag's background is white, representing peace and purity.
2. The 4 Kwes of Keon, Kon, Yi and Kam are the expression of the movement of all objects and forces within the universe.
3. The circle in the middle represents balance in the universe. The red half represents positive cosmic forces, and the blue half represents the opposing negative cosmic forces.

